

# ALLIED TODAY

Engineered Process Systems and  
Services from the Wellhead to Refinery

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Midco Fabricators Introduces Innovative Stress Relief Process

## Expansion of Titan Tanks and Vessels Leads to a New State-of-the-Art Manufacturing Campus

What started out as a vision in early 2007 during discussions of growth for Titan Tanks and Vessels out of Elmore City, Oklahoma, has grown into a north Texas 20 acre campus in Gainesville. The idea was to have a centrally located facility to expand the vessels and steel tanks business in Texas and change the competitive playing field in the provision of tanks and vessels for the



oil and gas producing shale regions in north and east Texas. Growing trends and customer demand for equipment at storage and treating facilities in these areas made it an easy decision for the facility to be located in Gainesville. Within hours of the operating regions, Gainesville is accessible to easy transit to and from customers operating in the largest and most active production areas in the U.S.

Mark Watson, President of Allied Production Solutions said "This facility is unique in that we started with a clean sheet of paper and developed a completely new, fit-for-purpose manufacturing process to manufacture steel tanks and pressure vessels. Of particular interest is how we manufacture steel storage tanks differently from our competitors. All other competitors buy flat sheets of steel, roll them into rings and hand weld them. This is the same process that has been in use for over 80 years. We decided to innovate the process of tank fabrication using custom made forming equipment and unique welding systems. In this manner, we have reduced the amount of time to handle and weld the tanks as well as improve the weld quality which is no longer dependent on the skill of an individual welder. The plant is designed so that material handling is kept to a minimum. (continued on page 3)



ALLIED TECHNOLOGY

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### Thank you...

Special thanks to everyone in our companies who contributed their time and input to the newsletter. This publication would not have been possible without your help and support.

To submit articles and items of interest for our next issue which is published quarterly, please contact:

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## WELCOME

I would like to welcome you to the first edition of the Allied Technology newsletter "Allied Today". The purpose of our newsletter is to inform, educate, and communicate what is happening within our company and with our employees.

Allied Technology is a new Houston-based company, formed October of 2007, which serves as the parent company for several very successful businesses:

- Titan Tanks and Vessels—Elmore City, Oklahoma and Gainesville, Texas
- Midco Fabricators—Guthrie, Oklahoma
- M-Co Packaging—Chickasha, Oklahoma
- Allied Production Solutions—Gainesville, Texas
- Certified Technical Services—Pasadena, Texas

Through these companies, we provide equipment and services for the production and processing of oil and gas from the wellhead to refinery. Today we have five manufacturing plants, over 400 employees, and we operate from eight different geographic locations. In each issue of Allied Today, we will focus on one of our business units and provide you with an in-depth look at what we do, who the people involved are, and what we see as the near term opportunities. In this issue we focus on Titan Tanks and Vessels and in particular, the opening of our new state-of-the-art manufacturing complex in Gainesville.

The mission of Allied Technology is to become known as an innovative, responsive and customer-oriented supplier of engineered process systems and services from the wellhead to refinery. We are dedicated to providing a safe work environment and to the growth of our business in order to better serve our clients, create career advancement opportunities for our employees, and to ensure the long-term viability of our business.

The products and services we provide are important in order to maintain a smooth flow of oil and gas products for our country. Our equipment is used day-in and day-out in hundreds of locations throughout the United States and around the world.

At the end of the day, the only thing that separates one company from another is its people. I have had the opportunity to visit all of our locations multiple times, meet a great number of our colleagues, and witness firsthand the dedication that our employees bring to work every day. I am very pleased and proud to be associated with such a great group of people and I look forward to working with you as we grow our company.



Wendell R. Brooks  
President and CEO



### Expansion of Titan Tanks and Vessels

(continued from page 1) For example, all of the steel is delivered by rail directly into the west end of the facility. The steel is formed, automatically welded, and the finished tanks emerge out the east end of the facility ready for painting. By reducing material handling and improving the weld quality, we now produce a higher quality product and more tanks per square foot than other competitors, giving us a quality and cost advantage."

All of our shops at Titan Tanks and Vessels in Gainesville are operational as of June 12, 2008. Our surface preparation building and paint shops are environmentally compliant and we are proud to say that they have met and passed the TCEQ – Texas Commission on Environmental Quality for air quality emissions. Meeting these high standards for environmental quality was achieved through the unique design of the

surface preparation building, better known as the blast building, and the paint building. These two buildings are both totally enclosed and filtered buildings which allows for a minimum amount of discharged air that is free and clear of contaminants. The blast building is able to recycle resources within the enclosed structure, keeping good, reusable materials from being wasted. The paint shop also has a special enclosed area that collects unused paint during the painting process, resulting in cost efficiency.

The steel fabrication facility is divided into two main areas: vessels and process equipment, and tanks bay. The facility is ASME Code and National Board Code certified. Titan Tanks and Vessels has been accredited the "U" stamp for pressure vessels, and the National Board Code "R" stamp for repairs or alterations to code pressure vessels, as well as the National Code "NB" for authorization to register repairs and



alterations to code equipment. In addition to the three production shops, which total over 90,000 square feet, the site will also be home to the Allied Production Solutions corporate office and the Titan Tanks and Vessels Gainesville administrative office. This administrative facility is still under construction and should be completed by the end of August 2008. We expect to have over 100 employees at this campus by the end of 2008.

This new facility contributes to our other Allied Technology companies by providing production and manufacturing support. Keeping the work within our companies helps overall lead time and improves customer satisfaction. This state-of-the-art facility, as well as our other Allied Technology companies, could not operate without the notable and extraordinary workforce who fulfill everything from our front desk offices, to our purchasing, to our sales force, to our QC and project management, to our plant management and to our manufacturing and production crews who put out the very best vessels and tanks in the fields. It is our remarkable people who are the heart and soul of Titan Tanks and Vessels and all of our Allied Technology companies.

We welcome visitors to come by for a complete tour of our new innovative facility.





There were two men who had excellent reputations at the company they managed. Things were good, business was great. However, they had accomplished their goals and just knew there was more they could do. They had a larger, long-term vision of what they could accomplish in the industrial construction and maintenance industry so Jim Theiss and Mike Delamore joined the company, Certified Technical Services in Pasadena, Texas on April 18, 1988. Jim and Mike joined forces with Carl Reynolds, one of the founding owners, and purchased the company from the other partners in January 1990.

With the unfortunate passing of Carl, Jim and Mike's ownership took a new turn and they acquired the remaining shares of the company in November 2001. Like any new company, these were scary times for Mike and Jim with quite small revenue. Jim Theiss said "We now owned the entire company which created a great stimulus to grow and develop our organization and to build the business revenue. There were good months and there were those months where we wondered what the heck we were thinking when we bought Certified!" But through it all, they never lacked confidence in their decision, in the strength of the people that worked at Certified and in their ability to grow a quality company.

As Mike and Jim now had the ability to grow a company in the way they wanted, there were three key decisions that have guided the company. First and foremost is safety.

Certified is a company devoted to safety in the workplace for its employees and contractors. Jim and Mike remain passionate about safety and the safety culture at Certified has been one of the key reasons for repeat business with clients. They have turned down business when they thought the client facility was not operated in a safe manner for our employees.

Second is ethics and treating people and customers fairly. Mike Delamore said "We have always conducted our business on the basis of how we would want to be treated. We have walked away from certain business if we felt we could not meet this commitment and we have been rewarded by the loyalty of our employees and by repeat business from customers who respect our business dealings."

Third is customer service. Certified is driven to meet or exceed the customer's expectations and needs because that is one of the ways that Certified differentiates itself from competitors. As one customer pointed out, "Certified does what it says it will do."

As the industrial construction business grew, Jim and Mike realized that another business not tied directly to the project nature of construction would be desirable to allow Certified to have a steady level of business year round. With that in mind, the company built a new facility to house its corporate office, industrial construction division, and the new manufacturing division. Mike Delamore said "Building this facility with a 20,000 square foot manufacturing facility was really a "field of dreams" as we didn't have any business to put through the shop." The decision has paid off and Certified is now recognized as a leading company in the design and production of engineered process skids. Their products have been shipped all over the world and they have produced a broad array of products from biodiesel plants to offshore separation equipment.

While taking the reins of leadership with strengthening force and developing new business, Jim and Mike were determined to put

Certified on the map. This dynamic duo took Certified and created an exceptional company. Jim Theiss said "Whatever success Mike and I have achieved is directly related to the hard work and dedication of our employees." In the last 20 years under their strong and stable leadership, Certified has won highly significant awards and worked on major construction projects with companies in the industrial construction hub near and along the Port of Houston.

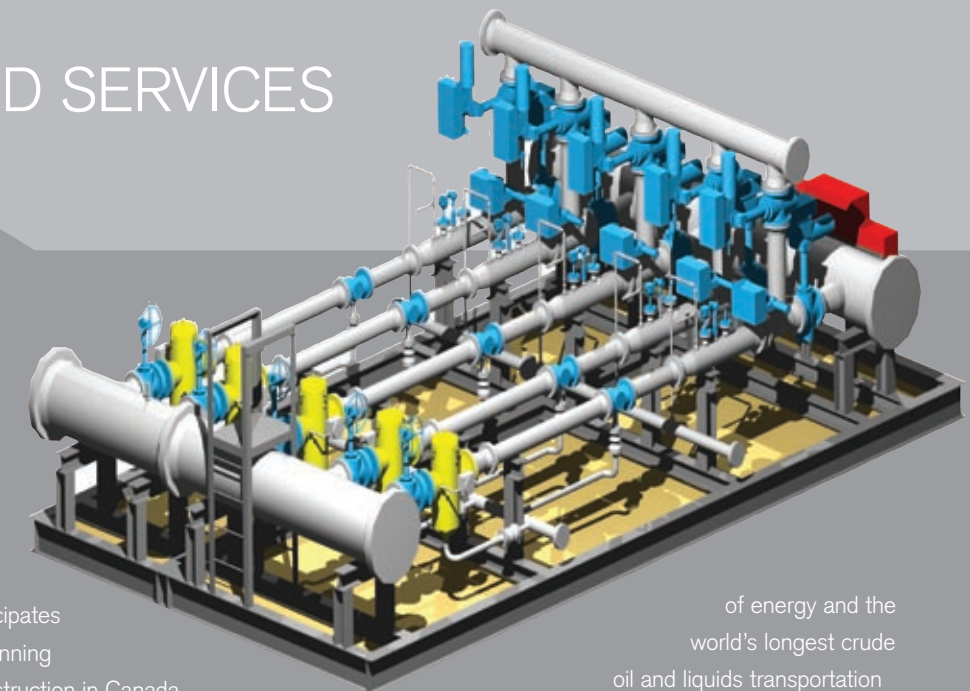
Jim and Mike's leadership has taken their personal involvement, along with Certified's involvement into organizations that serve and promote the industrial construction industry in the Greater Houston area. Certified is a member and supports the Houston Area Contractors Safety Council. Mike Delamore was on the founding Board of Directors at HACSC and served as President in 1991. Certified is also a member and supports Associated Builders and Contractors, Inc. and Jim Theiss was the President of that organization in 1989. Through Jim's commitment to and Certified's involvement with ABC, comes a close relationship, membership and support to Construction & Maintenance Education Foundation, the educational affiliate of ABC. This organization administers cost effective training, skills and other workforce development programs to increase and promote employee skills, availability of quality construction craftsmen, advance career opportunities, and promotes a positive image in the industry.

Certified Technical Services is a leading industrial general contractor with state-of-the-art manufacturing facilities in Pasadena, Texas, where Certified fabricates process components for plants and engineered packaged systems for field installation. Jim and Mike's dedication, hands-on approach and involvement with each of their business units, employees and customers are the root and drive and example of proven success. As they would say, it's "the Certified way!"

**Certified Technical Services Awarded Contract by Enbridge**

Certified Technical Services has been awarded a \$1.6 million contract for custody measurement systems that will be used as part of the Enbridge Southern Lights pipeline network in Illinois.

Mike Delamore, Executive Vice President of CTS, said "Certified Technical Services, LP has begun engineering and procurement services on three (3) multi-run meter skids for Enbridge (U.S.), Inc. which will be utilized on their Southern Lights pipeline project. Southern Lights is a proposed pipeline that will transport diluents from the U.S. Midwest to Edmonton, Alberta. The project includes reversal of an existing Enbridge crude oil pipeline as well as new construction in Canada and the U.S. When completed, the Southern Lights diluents pipeline will have a capacity of 180,000 bpd. Enbridge



anticipates beginning construction in Canada later this summer and the Southern Lights Pipeline is expected to be in service in 2010. We are very pleased to have been selected to provide these systems for this important pipeline expansion project."

Enbridge Inc., a Canadian company, is a leader in energy transportation and distribution in North America and internationally. As a transporter

of energy and the world's longest crude oil and liquids transportation system, Enbridge operates in Canada and the U.S. The Company also has international operations and a growing involvement in the natural gas transmission and midstream businesses. As a distributor of energy, Enbridge owns and operates Canada's largest natural gas distribution company, and provides distribution services in Ontario, Quebec, New Brunswick and New York State.

**Midco Fabricators Introduces Innovative Stress Relief Process**

Midco Fabricators in Guthrie, Oklahoma, has introduced a highly versatile and novel approach to stress relieving pressure vessels. Midco teamed up with a company in Louisiana to develop a portable stress relieving furnace where the furnace is taken to the vessel rather than the conventional process where the furnace is fixed and equipment has to be moved in and out of the furnace.

Craig Drago, General Plant Manager of Midco, said "We were fighting a difficult and expensive problem to ship all our products from Guthrie, Oklahoma to Tulsa, Oklahoma (the nearest stress relieving facility) for stress relieving. Not only was the cost of the stress relieving service expensive, but the transportation cost

was expensive and shipping the products to and from Tulsa added 2-3 days to our production cycle time for delivery. The method we have developed utilizes a modified shipping container which is placed over the vessel and then heated air is pumped at over 200 mph around, over and under the vessel. The vessel is instrumented to ensure even temperature distributions and is monitored and recorded by a third party to ensure accurate and independent data collection. Utilizing this method, we do all

of our stress relieving in our production facility saving both time and money."

Midco Fabricators is a wholly owned subsidiary of Allied Technology. Located in Guthrie, Oklahoma, Midco Fabricators, Inc. designs, engineers and manufactures ASME code pressure vessels and heavy wall high pressure process equipment. The company is a leading supplier of certified welding and product fabrication. Midco's 17 acre plant site encompasses a 45,000 square foot manufacturing plant, 6,000 square foot painting and testing facility, hydra testing pumps, tanks, charts and cranes. Midco Fabricators, Inc. is an ASME (American Society of Mechanical Engineers) Certified Metal Fabrication Plant specializing in ASME code Section VIII, Revision I National Board Registered Pressure Vessels and Piping. Midco is accredited the "U", "UM" and "R" stamps and uses the Commercial Union Contract Inspection Agency.



**North Central Texas College Awards  
Allied Production Solutions the White Diamond Award**

North Central Texas College honored Allied Production Solutions with the White Diamond Honors Circle award in recognition of the assistance and support that Allied Production Solutions and its subsidiary companies, Titan Tanks and Vessels, M-Co Packaging, and Midco Fabricators have provided to the school this year.

The APS companies provided both time and equipment in support of the school's new Oil and Gas Production Technology Program which will educate a new generation of employees into the oil and gas business. The donated equipment will be used in the school's laboratories to provide real field equipment for hands-on training for students. Mark Watson, President of Allied Production Solutions, said "Our industry has a real need for the next generation of young people to enter the oil and gas markets as so many of the industry's current employees are nearing retirement age. The average age of workers in the oil business is 51 years old. We are very pleased to receive this award and to support the NCTC program as they further the development of young people for our industry." Mark serves as a consulting member of the advisory committee for the program at the NCTC campus.



**Certified Technical Services  
Supports Construction &  
Maintenance Education  
Foundation**

Certified Technical Services is a long-term and active member of Associated Builders and Contractors, Inc. and its educational affiliate, the Construction & Maintenance Education Foundation. In 1988, CMEF began as a joint partnership between industrial owners and contractors working together to solve the skilled labor shortage facing the Greater Houston

professionals in the Houston area receive formal training. CMEF's goal is to recruit new entrants and retain existing workers through a variety of programs focused on assessment, training, and continuing education. CMEF believes that a community approach to training is fundamental to developing a skilled and educated craft workforce within the entire industry. Certified recognized early on the advantages of a high-quality, well-trained workforce by committing to and directly investing in the merit shop training provided by ABC and CMEF.

Rusty Barnhill, Vice President of Construction at Certified, said "I have been fortunate to work at Certified for the past 15 years, a company that is a merit shop industrial contractor who monetarily invests in CMEF, believes in merit shop craft training and promotes the CMEF training philosophy." Certified is also a COIPA 1 contributor to CMEF which means Certified directly contributes 6 cents for every man hour worked and donates these monies to CMEF to promote training of the workforce. Rusty said "Training our workforce has been and still is one of the most important issues facing the construction industry. CMEF has had many accomplishments in their history and has made an important impact on training the Houston workforce." Rusty takes those statements very seriously himself as a dedicated leader not only at Certified, but also as the 2008 CMEF Chairman.



**Rusty Barnhill, Vice President of Construction at Certified**

construction industry. The Construction & Maintenance Education Foundation is the vehicle through which industry and craft

As the Chairman, Rusty is dedicated to improving the organization for the future. This improvement includes the relocation of CMEF to a new training facility in Deer Park, Texas which allows CMEF/ABC to better serve the industrial training base and open doors for new workforce training opportunities. Improvements on Rusty's agenda also include the continued support of the Construction Career Initiative in collaboration with ABC and Houston Business Roundtable, marketing of CMEF, and increased training numbers. Rusty is pleased and honored to be selected as the 2008 CMEF Chairman and to be able to continue the very positive legacy of enhanced formal training for industry and craft professionals in the Houston area.

**Certified employees receive reimbursement upon completion of CMEF merit shop training classes. L-R: Francisco Castillo, Roberto Castillo, Matias Castillo. Congratulations!**



**Recent Developments**

> Certified Technical Services announced the completion of manufacturing modular units for the first biodiesel fuel plant for Kreido Biofuels, Inc. This premier commercial-scale biodiesel refinery utilizing spinning tube-in-tube technology, is located in Wilmington, NC and is due to be installed later this summer. Mike Delamore, Executive Vice President of CTS said, "We are very pleased to have assisted Kreido in the development and manufacturing of their first biodiesel plant. The plant design contains several innovative and unique processing technologies developed by Kreido which we believe will help them assume a leading role in the biodiesel market."

> Allied Production Solutions has been contracted by Chesapeake Energy Corporation to manufacture and supply skid mounted separator packages for use in the Barnett Shale in Texas. Our work with Chesapeake will facilitate its expansion as it utilizes products and expertise from several of the APS companies including our new state-of-the-art manufacturing facility in Gainesville, Texas.



> Allied Production Solutions announces the opening of a new service center in Center Ridge, Arkansas to serve the Fayetteville Shale. Mark Watson, President of Allied Production Solutions, said "Our business opportunities have expanded in Arkansas and in order to better serve our clients, we are opening a product stocking facility to support our complete line of production storage and processing product line. We will provide turnkey product, delivery and installation services for our clients."

**Key Appointments**

- Craig Drago** – General Plant Manager, Midco Fabricators
- Gauthier Pierozak** – General Plant Manager, Titan Tanks and Vessels-Elmore City
- Mark Adams** – Health Safety & Environmental Manager, Allied Production Solutions
- Joe Mitchell** – Buyer, Titan Tanks and Vessels-Elmore City
- JR Jackson** – Special Projects Manager, Titan Tanks and Vessels-Elmore City
- Jamie French** – Transportation Coordinator, Titan Tanks and Vessels-Gainesville
- Laurie Underwood** – Office Manager, Titan Tanks and Vessels-Gainesville
- Johnny Bailey** – Sales/Project Management/Estimator, Titan Tanks and Vessels-Gainesville
- Michael Smith** – Drafting Apprentice, Titan Tanks and Vessels-Gainesville

**Promotions**

- Larry Johnson** – Safety Coordinator, Midco Fabricators
- Jonathan Orner** – Leadman, OM and SS New Shop, Midco Fabricators
- Chris Bell** – Warehouse Leadman, Midco Fabricators
- David Stewart** – Night Shift Shop Foreman, Midco Fabricators
- Darrell Dale** – Quality Control, Midco Fabricators
- Josh Brock** – Assembly and Hydro Supervisor, Midco Fabricators
- Hector Zamora** – Hydro Leadman, Midco Fabricators
- Scott Pike** – Supervisor, Parts Department, Titan Tanks and Vessels-Elmore City
- Jake Ferris** – Roustabout and Delivery Manager, Titan Tanks and Vessels-Elmore City & Gainesville
- Lindie Williams** – Purchasing Manager, Titan Tanks and Vessels-Gainesville
- Derek Kenney** – Assistant Superintendent, Construction, Certified Technical Services
- Richard Bailes** – Superintendent, Construction, Certified Technical Services
- Vernon Fields** – Shop Superintendent, Fabrication, Certified Technical Services
- Warren Strickhausen** – Assistant Superintendent, Construction, Certified Technical Services



**Births** – Congratulations to George Barbour and his wife Ramona on the birth of their daughter. George is our Manufacturing Processes Manager for Allied Production Solutions.

Name: Gabriella Angeli Barbour  
Born: July 1, 2008  
Weight: 8 lbs 2 oz  
Length: 20"

**Marriages**

Congratulations to Eddie Tripp and his new bride, Michelle. They were married February 29, 2008. Eddie is our welder in the machine shop at Midco Fabricators.

**Employee Families Serving the Military**

- Employee: James Walker, Midco  
Son: Able Morin  
Branch: Marine stationed out of Jacksonville, SC  
To Serve: Operation Iraqi Freedom in August 2008 for 7 months
- Employees: Bill Bowen & Billy Bowen, Midco  
Nephew: Doug Belding  
Branch: Army stationed out of Oklahoma City, OK  
Serving in: Operation Iraqi Freedom currently in Kuwait
- Employee: Jeromy Graves, Midco  
Cousin: Michael Marrow  
Branch: National Guard
- Employees: Dale Majors and Ben Ellis, Midco  
Nephew: Brandon Majors  
Branch: National Guard stationed out of Ponca City, OK  
To Serve: Operation Iraqi Freedom

# > HS&E Allied Production Solutions Announces New HS&E Manager



Mark Adams joined our team at Allied Production Solutions as the Health Safety & Environmental Manager on May 27, 2008. Mark is based out of the Gainesville corporate office and is responsible for the creation, implementation, execution and focus of the health, safety, and environmental programs and policies at Midco Fabricators, M-Co Packaging, Titan Tanks and Vessels in Elmore City, OK and Gainesville, TX. We look forward to Mark bringing a dedicated and focused approach to our HS&E efforts.

"Out of all that I hear and see day by day, I am building me. I alone have the right to choose what to reject and what to use. Nobody's workmanship but mine can keep the structure true and fine. Strong or feeble, fake or true, I build myself by the deeds I do."

~ Author Unknown

## Safety Attitude

Maintain A Good One

Here are some tips to assist in maintaining a good safety attitude:

- Know your job.
  - Know your tools.
  - Know your responsibilities.
  - Know your hazards...AND
  - Know yourself. Recognize your limitations, reactions, and weaknesses. Never allow these to lead to unsafe practices or situations.
- Please work and play safely.



ALLIED TECHNOLOGY Companies



Certified Technical Services, Inc.

*When it's right, it's Certified.*



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